










## KENTUCKY

Manufacturer	Minimum	Freight
	Austin Enclosures	\$150 \$ 2000
 	Caddy	\$250 \$1000 PPD
	WBT	\$75 \$7500
	L.H. Dottie	\$100 Call for Details
	Lake Shore Electric	N/A Pre-paid & add
	Cadweld	Call for Details Call for Details
	Erico	
	Penn Aluminum Conduit and EMT	\$250.00 \$500 fittings 3500 LBS Conduit

\*\* Terms are subject to change, please contact NCS to verify freight

[www.newcenturysalesinc.com](http://www.newcenturysalesinc.com)

5684 West 74th St. • Indianapolis, IN 46278  
(317) 334-9697 / (800) 207-4461 • FAX (317) 334-9676





# WHO'S WHO AT NCS?

 <a href="http://www.austinenlosures.com">www.austinenlosures.com</a>	<p>Austin Electrical Enclosures manufactures a wide variety of NEMA, UL and CUL enclosures in aluminum, steel, galvanized steel, 304 stainless steel and 316 stainless steel. For over 50 years, Austin has been meeting their customers' enclosure needs with quality and efficiency. Austin offers hinged and bolt-on designs, push button and disconnect</p>
 <a href="http://www.lhdottie.com">www.lhdottie.com</a>	<p>Fasteners, anchors, tools and specialty products for the electrical, plumbing, heating and air-conditioning industries.</p>
 <a href="http://www.lake-shore-electric.com">www.lake-shore-electric.com</a>	<p>Transfer Switches, Electric Connect Products, Power Distribution Switchgear for low voltage and medium voltage applications, and Control/PLC Cabinets to Utility Transformer Meeting Cabinets.</p>
 <a href="http://www.nvent.com">www.nvent.com</a>	<p><b>CADDY:</b> Fasteners Designed for Electrical and DataComm.  <b>CADWELD:</b> Exothermic Welding Systems for Grounding Applications.  <b>ERICO:</b> Surge Protection.      Galvanized and Copper-Bonded Ground Rods, Lightning Protection.      Galvanized and Copper-Bonded Ground Rods, Lightning Protection.  <b>WBT:</b> Wire Basket Cable Tray.</p>
 <a href="http://www.pennconduit.com">www.pennconduit.com</a>	<p>Aluminum rigid conduit, EMT, couplings and elbows</p>

**Larry Jacob**  
Principal, CPMR President  
ljacob@newcenturysalesinc.com

**Jeremy Jacob**  
VP of Sales & Marketing  
rjjacob@newcenturysalesinc.com

**Shannon Jacob**  
HR Coordinator  
shannon@newcenturysalesinc.com

## OUTSIDE SALES

**Jacob Caudill**  
Account Manager  
Eastern Kentucky  
caudillj@newcenturysalesinc.com

**Jeremy Jacob**  
Account Manager  
Western Kentucky  
rjjacob@newcenturysalesinc.com

## INSIDE SALES

**Jarod Evans**  
Lighting Design Specialist/  
Senior Inside Sales  
jarod@newcenturysalesinc.com

**Katie Connor**  
Inside Sales Office Manager  
katie@newcenturysalesinc.com

[www.newcenturysalesinc.com](http://www.newcenturysalesinc.com)

5684 West 74th St. • Indianapolis, IN 46278  
(317) 334-9697 / (800) 207-4461 • FAX (317) 334-9676

